

Zip Code 78610

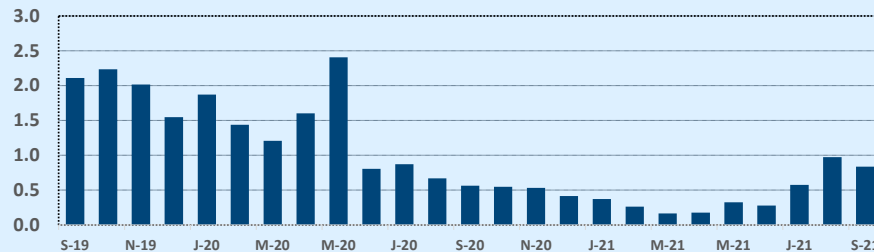
Residential Statistics

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|--------------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 82 | 95 | -13.7% | 683 | 724 | -5.7% |
| Condo/TH Sales | 4 | 3 | +33.3% | 39 | 12 | +225.0% |
| Total Sales | 86 | 98 | -12.2% | 722 | 736 | -1.9% |
| New Homes Only | 1 | 7 | -85.7% | 22 | 77 | -71.4% |
| Resale Only | 85 | 91 | -6.6% | 700 | 659 | +6.2% |
| Sales Volume | \$41,473,069 | \$32,615,852 | +27.2% | \$301,072,942 | \$226,729,216 | +32.8% |
| New Listings | -- | -- | -- | -- | -- | -- |
| Pending | 55 | 68 | -19.1% | 120 | 775 | -84.5% |
| Withdrawn | 4 | 4 | -- | 22 | 36 | -38.9% |
| Expired | -- | 1 | -- | 3 | 19 | -84.2% |
| Months of Inventory | 0.8 | 0.6 | +49.2% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$460,859 | \$333,354 | +38.2% | \$389,954 | \$310,668 | +25.5% |
| List Price/SqFt | \$208 | \$155 | +34.2% | \$188 | \$148 | +26.6% |
| Sold Price | \$482,245 | \$332,815 | +44.9% | \$416,999 | \$308,056 | +35.4% |
| Sold Price/SqFt | \$217 | \$155 | +40.2% | \$201 | \$147 | +36.4% |
| Sold Price / Orig LP | 103.5% | 99.9% | +3.6% | 107.3% | 98.5% | +8.9% |
| Days on Market | 11 | 31 | -66.3% | 11 | 42 | -73.1% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$384,950 | \$316,450 | +21.6% | \$355,425 | \$284,990 | +24.7% |
| List Price/SqFt | \$205 | \$148 | +38.1% | \$179 | \$144 | +24.2% |
| Sold Price | \$393,500 | \$316,500 | +24.3% | \$385,000 | \$283,200 | +35.9% |
| Sold Price/SqFt | \$216 | \$148 | +45.6% | \$195 | \$144 | +35.9% |
| Sold Price / Orig LP | 103.5% | 100.0% | +3.5% | 106.0% | 99.0% | +7.1% |
| Days on Market | 5 | 7 | -28.6% | 5 | 19 | -76.3% |

Months of Inventory - Last Two Years

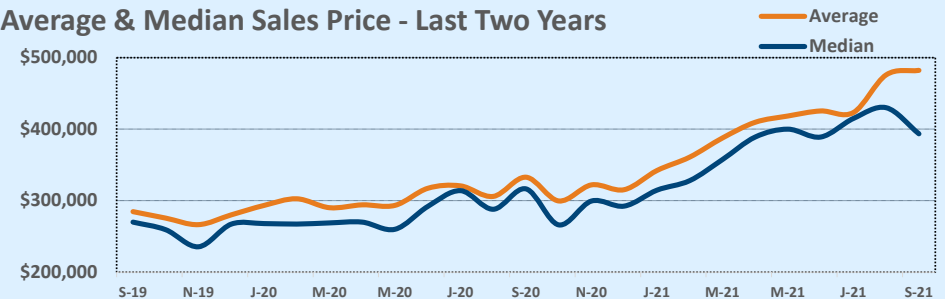


Independence Title

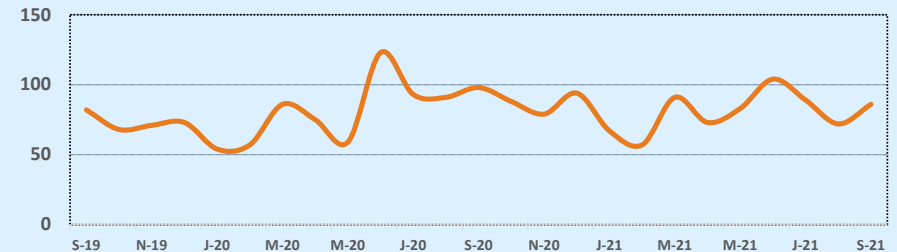
September 2021

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | 2 | 1 | 1 |
| \$150,000- \$199,999 | -- | -- | -- | 8 | 3 | 41 |
| \$200,000- \$249,999 | -- | -- | -- | 15 | 23 | 14 |
| \$250,000- \$299,999 | 1 | 1 | -- | 94 | 89 | 11 |
| \$300,000- \$349,999 | 21 | 16 | 10 | 181 | 109 | 6 |
| \$350,000- \$399,999 | 25 | 30 | 11 | 203 | 168 | 9 |
| \$400,000- \$449,999 | 17 | 11 | 9 | 122 | 118 | 15 |
| \$450,000- \$499,999 | 12 | 11 | 7 | 83 | 78 | 14 |
| \$500,000- \$549,999 | 5 | 7 | 14 | 38 | 55 | 10 |
| \$550,000- \$599,999 | 7 | 3 | 21 | 39 | 31 | 13 |
| \$600,000- \$699,999 | 6 | 5 | 7 | 20 | 28 | 16 |
| \$700,000- \$799,999 | -- | 1 | 5 | 9 | 5 | 15 |
| \$800,000- \$899,999 | -- | -- | -- | 5 | 4 | 43 |
| \$900,000- \$999,999 | -- | -- | -- | 5 | 4 | 6 |
| \$1M - \$1.99M | 1 | -- | -- | 6 | 5 | 5 |
| \$2M - \$2.99M | -- | -- | -- | 1 | -- | -- |
| \$3M+ | -- | 1 | 41 | 2 | 1 | 41 |
| Totals | 95 | 86 | 11 | 833 | 722 | 11 |

Average & Median Sales Price - Last Two Years



Number of Sales - Last Two Years



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